

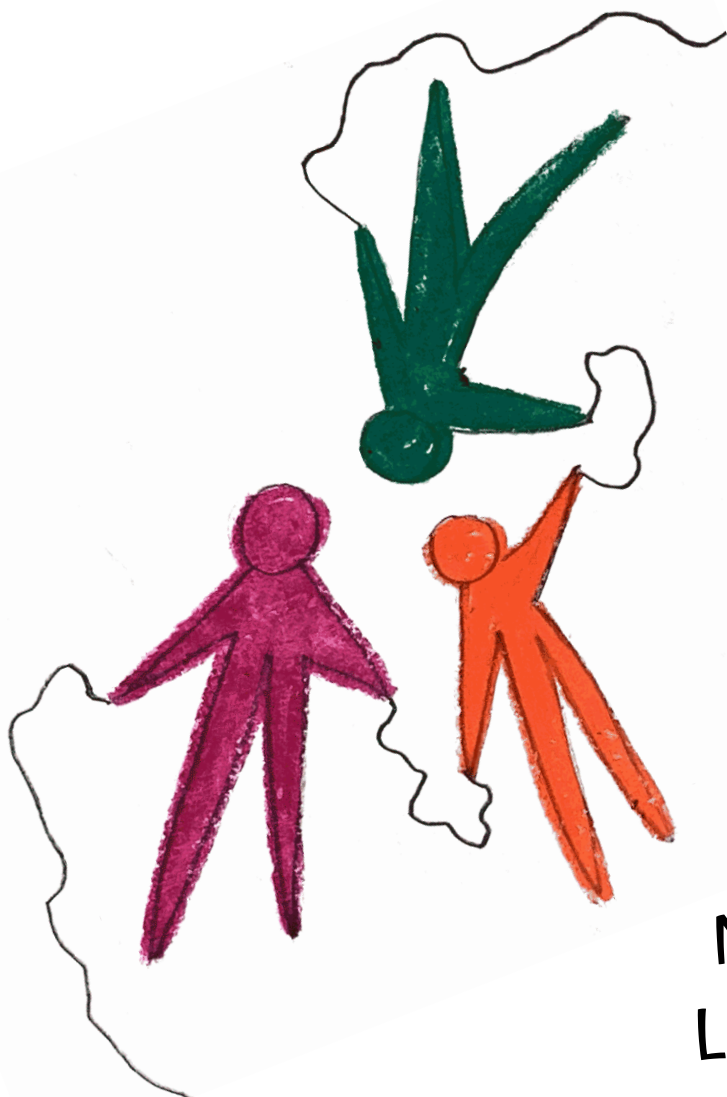
# INVEST IN RELATIONSHIPS



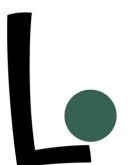
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Do you agree that  
relationships are  
paramount for good  
collaboration?



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If your answer is a big yes,  
then you know that meetings  
serve two purposes:

*“The first is obvious, to fulfill  
their aim. The second purpose  
is to engage each other,  
improve relationships and  
foster a sense of community.”*

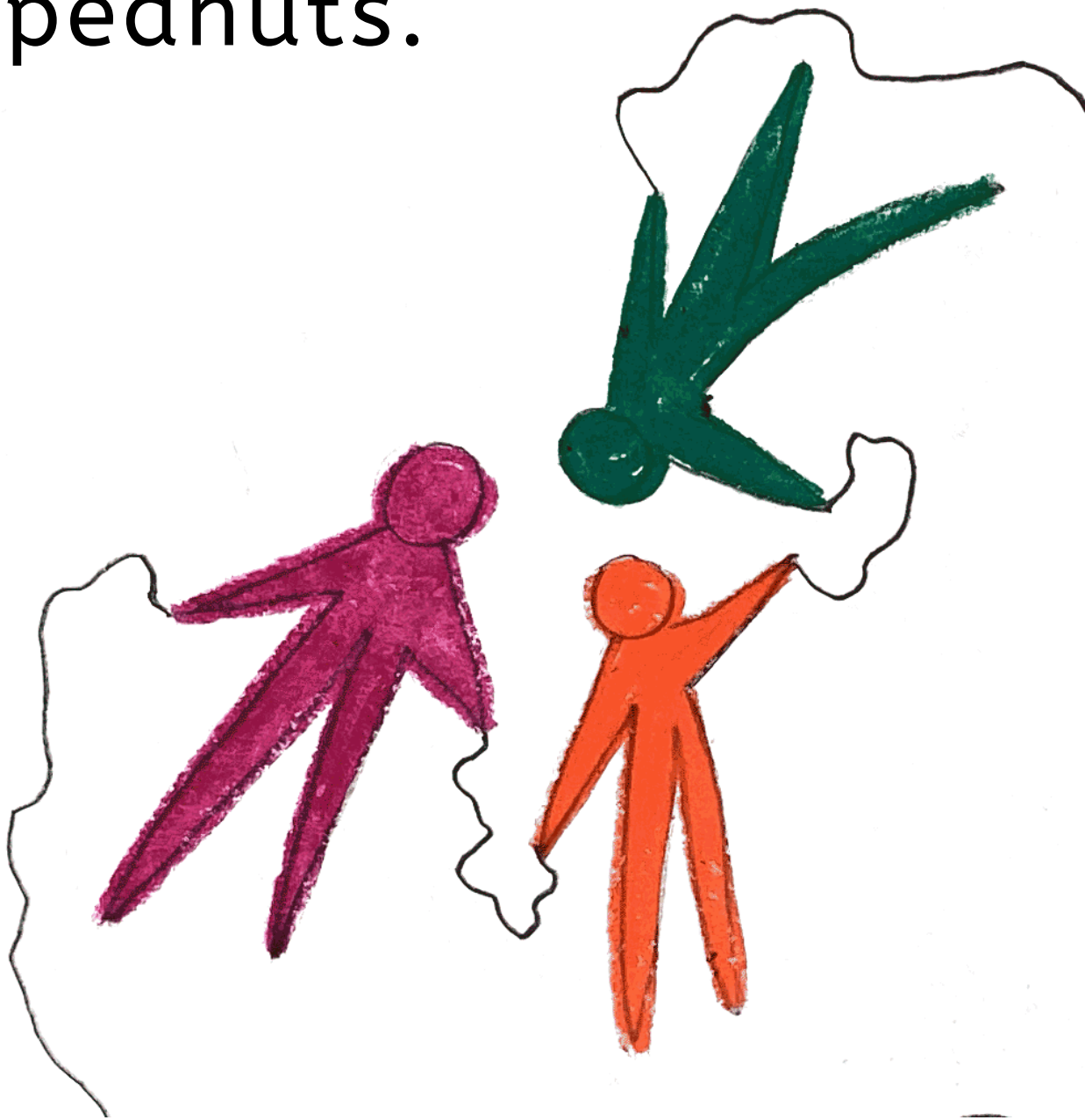
*David Gurteen*



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How you start  
a meeting is  
not peanuts.



*“Connection before content.  
Without relatedness,  
no work can occur.”*

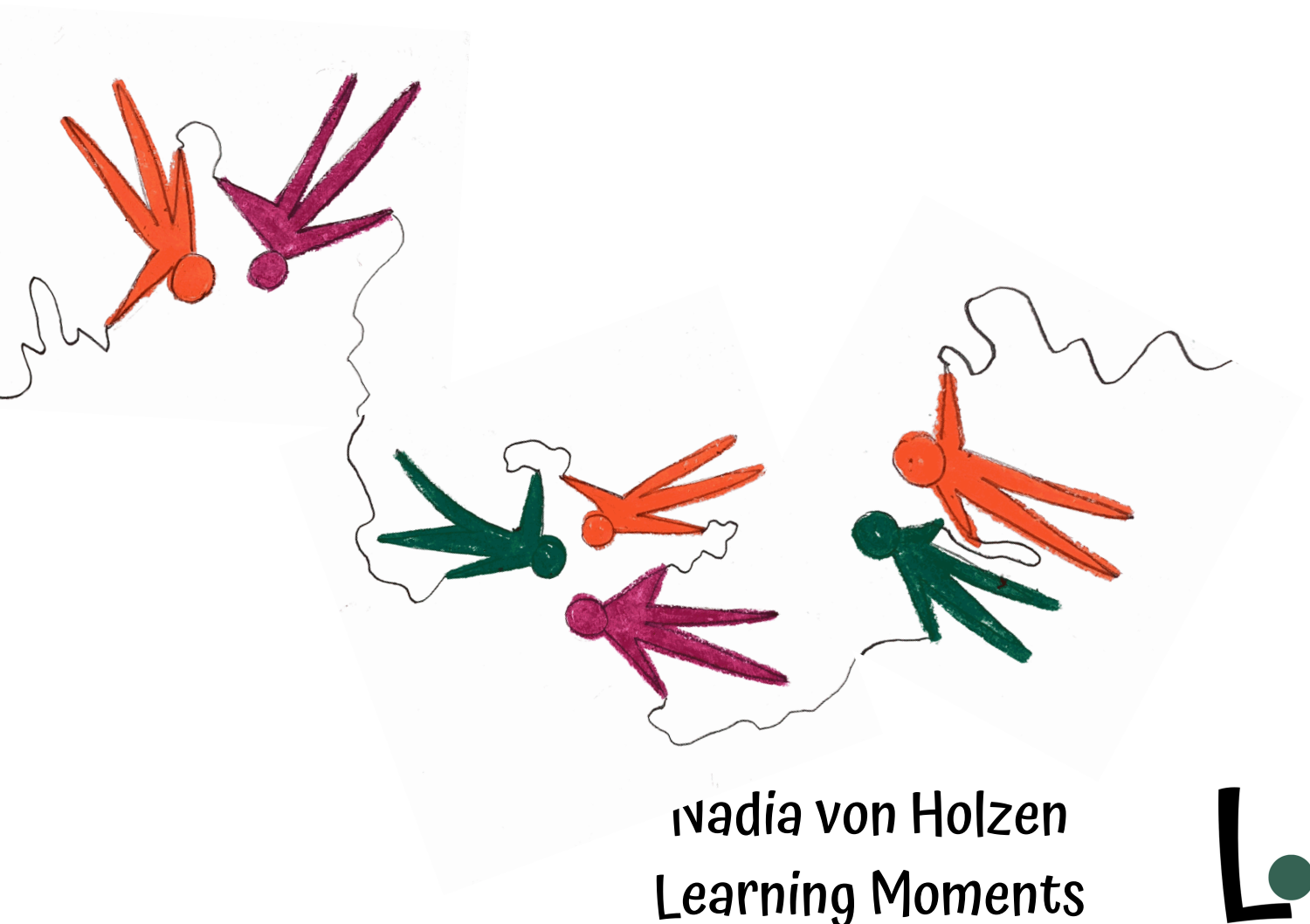
*Peter Block*



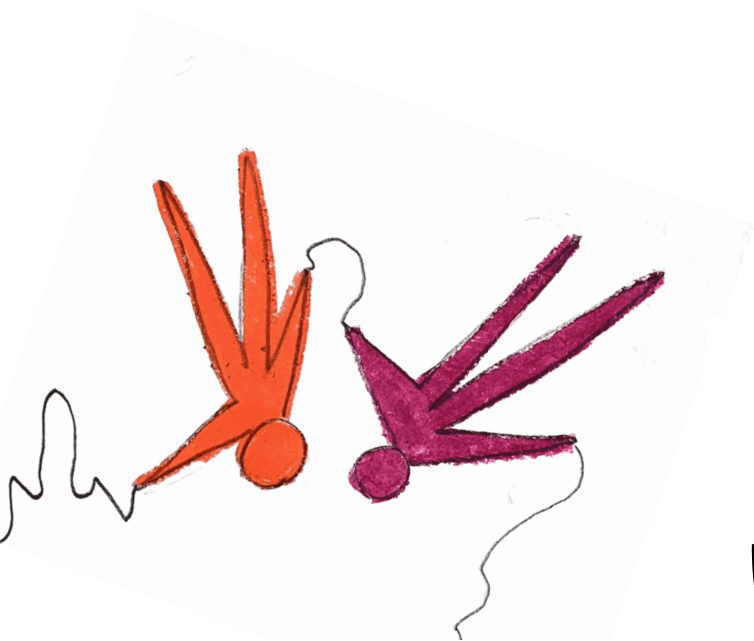
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In practice, this means taking time to turn to each other at the start of each meeting.



You know that.  
Yet. Time is short.  
The meeting agenda is  
fully packed.  
So you skip the check-in,  
and cut conversation time.  
Mmmhhh...



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*“Without productive, high-trust connections, people and groups can’t make progress on their shared goals.”*

*Ian Pinsloo*



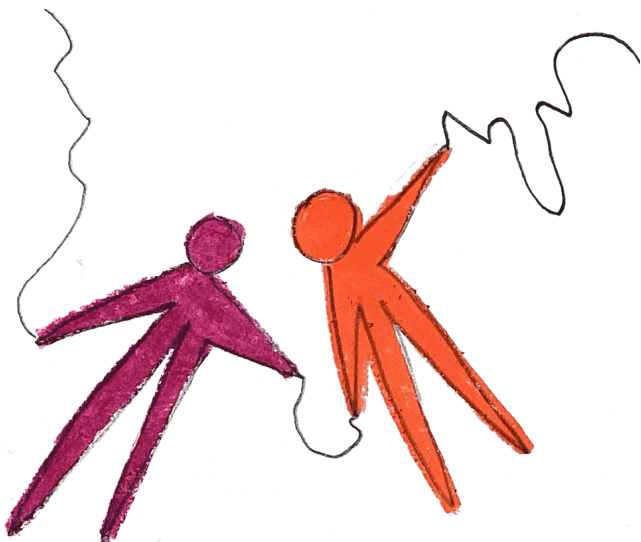
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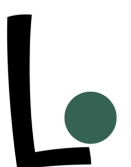


Facilitators know this.

You don't need to be a facilitator to strengthen (working) relationships. Structure your meeting in a way so that people can actually meet each other and exchange.



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# Facilitate your meetings!

Because  
facilitated meetings  
are better meetings.



Your facilitator, your sparring partner,

Nadia von Holzen

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<https://learning-moments.net/>

